

MEDIA RELEASE - Q2FY18

PM SHRI MODI'S INITIATIVES OF DEMONETISATION AND 'DIGITAL INDIA' PROVIDED AN EXCELLENT PLATFORM TO INCREASE FINANCIAL PENETRATION IN INDIA

RELIANCE NIPPON LIFE ASSET MANAGEMENT LIMITED (RNAM) REPORTS STRONG GROWTH IN AUM AND PROFITABILITY IN Q2FY18

RNAM IS INDIA'S LARGEST ASSET MANAGER WITH AUM OF RS. 3,81,514 CRORE (US\$ 58.7 BILLION) - UP 21%

PROFIT AFTER TAX AT RS. 122 CRORE (US\$ 19 MILLION) - UP 25%

REVENUES STOOD AT RS. 436 CRORE (US\$ 67 MILLION) - UP 21%

RETURN ON INCREASED EQUITY (POST IPO) STOOD AT 24%

2.2 MILLION SIPs & STPs WITH ANNUALISED INFLOWS AT OVER RS. 7,000 CRORE (US\$ 1.1 BILLION)

RNAM SUCCESSFULLY COMPLETED LISTING ON STOCK EXCHANGES IN NOV 2017 IN SIX MONTHS

RNAM IS INDIA'S MOST VALUABLE ASSET MANAGEMENT COMPANY WITH MARKET CAPITALISATION OF APPROX. RS. 18,000 CRORE (US\$ 2.7 BILLION)

Mumbai, November 13, 2017: Reliance Nippon Life Asset Management (RNAM), asset manager of Reliance Mutual Fund (RMF), announced its financial results for the quarter ended September 30, 2017. The key performance highlights are:

- As on September 30, 2017, **assets under management (AUM) at Rs. 3,81,514 crore (US\$ 58.7 billion) - a YoY increase of 21%**
- **Profit after tax at Rs. 122 crore (US\$ 19 million) - a YoY increase of 25%**
- **Revenues stood at Rs. 436 crore (US\$ 67 million) - a YoY increase of 21%**
- **2.2 million SIPs & STPs with annualised inflows at over Rs. 7,000 crore (US\$ 1.1 billion)**
- **RMF holds AUM of Rs. 47,124 crore (US\$ 7.2 billion) from 'Outside the Top 15 cities' category - a YoY increase of 15%**
- **RMF manages Rs. 63,651 crore (US\$ 9.8 billion) in Retail assets - amongst the highest in industry**
- **Equity Assets were over Rs. 75,000 crore and, as a proportion of total MF AAUM, rose from 28% in Mar 2017 to 32% in Sept 2017**
- **RMF is the largest private sector ETF player (in terms of QAAUM) with market share at 23%**
- **Participating in Digital India transformation - RMF digital purchases have nearly doubled to ~141,600 in Q2FY18**

“PM Shri Narendra Modi’s initiatives of demonetisation and ‘Digital India’ have provided an excellent platform to increase financial penetration in India. Reliance Mutual Fund has also participated with AUM growth at ~25% since October 2016. In this period, Reliance Mutual Fund has added over 7 lakh New SIPs - one of the highest in the industry. Our focus continues on profitable growth, while creating value and wealth for all stakeholders”, said Mr. Sundeep Sikka, ED & CEO, Reliance Nippon Life Asset Management Limited.

About Reliance Nippon Life Asset Management

www.reliancemutual.com

Reliance Nippon Life Asset Management Limited - RNAM (formerly Reliance Capital Asset Management Limited) is one of the largest asset managers in India, managing (directly & indirectly) assets across mutual funds, pension funds, managed accounts, alternative investments and offshore funds.

RNAM is the asset manager of Reliance Mutual Fund (RMF) Schemes. RNAM also has the mandates for fund management from Employees' Provident Fund Organisation (EPFO), The Pension Fund Regulatory and Development Authority (PFRDA) [as a Sponsor of the Pension Fund Manager] and The Coal Mines Provident Fund Organisation (CMPFO).

RNAM acts as the advisor for India focused Equity and Fixed Income funds [in Japan (launched by Nissay Asset Management) and Korea (launched by Samsung Asset Management)]. RNAM also manages offshore funds through its subsidiaries in Singapore and Mauritius thereby catering to investors across Asia, Middle East, UK, US, and Europe.

 / RelianceMutualFund

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Mutual Fund investments are subject to market risks, read all scheme related documents carefully.